Legislative Assembly of Saskatchewan

INTERIM REPORT

of the

SPECIAL COMMITTEE

on

BUSINESS FIRMS

February 21, 1973

101-07507/

Legislative Building,
REGINA, Saskatchewan,
February 21, 1973.

To The Honourable,
The Legislative Assembly of
The Province of Saskatchewan

HONOURABLE MEMBERS:

I have the pleasure to present herewith the Interim Report of the Special Committee on Business Firms, appointed by a Resolution of the Assembly on May 3, 1972, to conduct an inquiry into the problems and prospects of business firms of all types in Saskatchewan and to inquire into the requirements of such business firms for management services, engineering and technical services, marketing services and credit services.

It gives me a great deal of personal satisfaction to report that our Committee received full cooperation from the businessmen of Saskatchewan who indicated a genuine appreciation of the opportunity to make their views known. The Committee has listened attentively to the problems and the prospects that face the business community.

I am confident that Committee Members welcome the opportunity to continue discussions which will lead to recommendations in the final report.

Respectfully submitted on behalf of the Committee,

ALLEN W. ENGEL,
Chairman,
M.L.A. Notukeu-Willowbunch

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MEMBERS

Mr. A. W. Engel	(Notukeu-Willow Bunch)	Chairman
Mr. J. G. Lane, B.A. LL.B.	(Lumsden)	Vice-Chairman
Mr. H. H. P. Baker	(Regina Wascana)	
Mr. B. M. Dyck, B. Comm.	(Saskatoon City Park)	
Mr. R. J. Gross	(Gravelbourg)	
Mr. D. F. MacDonald, D.V.M.	(Moose Jaw North)	
Mr. W. A. Robbins, B.A.	(Saskatoon Nutana Centre)	

STAFF

Ms. M. D. Harbottle, B.A. (Hons.)	Secretary
Mr. A. Virtue, B.A., B.Comm., M.B.A.	Research Assistant

LEGISLATIVE ASSEMBLY OF SASKATCHEWAN

Interim Report of the Special Committee on Business Firms

ORDER OF REFERENCE

On Wednesday, May 3, 1972, the Legislative Assembly of Saskatchewan passed the following resolution constituting a Special Committee of the Legislature to conduct an enquiry into the problems and prospects of business firms of all types in Saskatchewan and to enquire into the requirements of such business firms for management services, engineering and technical services, marketing services and credit services.

Moved by the Hon. Mr. Thorson, seconded by Mr. Whelan, by leave of the Assembly:

That a Special Committee consisting of Messrs. Engel, Baker, Dyck, Gross, Robbins, Lane, and MacDonald (Moose Jaw North), be appointed to enquire into the problems and prospects of business firms of all types in Saskatchewan and to enquire into the requirements of such business firms for management services, engineering and technical services, marketing services, and credit services.

That such Committee will have power to sit during the inter-sessional period and during any Legislative Session, except when the Assembly is sitting, and that notwithstanding Section 58 of the Legislative Assembly Act (Chapter 3 R.S.S. 1965 as amended) allowances and expenses shall be paid to Members of the Committee when sitting during a period of adjournment of any Session, at the same rate as prescribed in the said section of the Act;

And that such Committee will have power to send for persons, papers and records, and to examine witnesses under oath; to receive representations from interested parties and from members of the general public, and for this purpose to hold meetings away from the seat of Government in order that the fullest representations may be received without undully inconveniencing those desiring to be heard;

And that this Special Committee be further instructed to submit its final report to the Assembly with all convenient speed.

A debate arising, and the question being put, it was agreed to.

ORGANIZATION

The first meeting of the Committee was held in the Legislative Building on June 15, 1972, at which the following appointments were made: Mr. A. W. Engel, Member of the Legislative Assembly for the constituency of Notukeu-Willow Bunch was appointed Chairman; Mr. J. G. Lane, Member of the Legislative Assembly for the constituency of Lumsden, was appointed Vice-Chairman; Mr. Gordon Barnhart, Clerk of the Legislative Assembly was appointed Secretary; Mr. A. Virtue of the Department of Industry and Commerce was appointed Research Assistant. At the meeting of the Committee on August 16, 1972, Ms. Merry Harbottle, Assistant Clerk of the Legislative Assembly was appointed Secretary; Mr. A. W. Engel, Mr. J. G. Lane, and Mr. B. M. Dyck, Member of the Legislative Assembly for the constituency of Saskatoon City Park were appointed as Members of the Steering Committee. At the meeting of the Committee on September 25, 1972, Mr. J. G. Lane submitted his resignation as a Member of the Steering Committee. On Thursday, January 18, 1973, Mr. A. Virtue submitted his resignation as Research Assistant.

METHOD OF OPERATION

At the first meeting of the Committee, the terms of reference were considered. The Committee decided to send a letter to all businesses, business organizations, Boards of Trade, service clubs, and consumer organizations in Saskatchewan setting out the terms of reference of the Committee and requesting briefs from them. On August 16, 1972, the Committee heard a brief by officials from the Department of Industry and Commerce which outlined present policies within the Department and illustrated some of the areas of concern and interest of business firms in Saskatchewan.

In order to receive oral presentations, the Committee held public hearings throughout Saskatchewan as follows:

Regina — September 25, 1972
Creighton — September 26, 1972
Carrot River — September 26, 1972
Saskatoon — September 27, 1972
Melville — November 7, 1972
Springside — November 8, 1972
Yorkton — November 8, 1972
Lloydminster — November 14, 1972
North Battleford — November 15, 1972
Kindersley — November 20, 1972
Swift Current — November 21, 1972
Moose Jaw — November 22, 1972
Prince Albert — November 27, 1972
Humboldt — November 28, 1972
Saskatoon — November 29, 1972
Saskatoon — November 30, 1972
Gravelbourg — December 4, 1972
Assiniboia — December 4, 1972
Weyburn — December 5, 1972
Estevan — December 6, 1972
Regina — December 11, 1972
Regina — December 12, 1972

The Committee was forced to cancel its public hearings in Meadow Lake on November 13, 1972 because of inclement weather.

Advertisements were also placed in the newspapers and on radio notifying the general public of the dates and locations of the public hearings throughout the province.

Letters were sent to each person or group who had submitted a brief notifying them of the dates and locations of the public hearings. Letters were also sent to the Chambers of Commerce and Municipal Councils in each location inviting them to the public hear-

ings. 275 written briefs have been submitted to the Committee to date. From this number, 87 people submitting briefs appeared before the Committee. Moreover, another 86 people gave oral presentations.

The Research Assistant distributed a questionnaire to each individual and group who appeared before the Committee to clarify the information received by the Committee. To date 103 questionnaires have been returned.

A special detailed meeting was also held with the Saskatchewan Research Council in Saskatoon, Saskatoon Board of Trade, Regina Chamber of Commerce, and a Committee from Allan, Saskatchewan. The Committee toured Mid-Canada Plastics in Melville, Morris Rod-Weeder in Yorkton, and Doepker Industries in Anaheim.

The Committee wishes to thank all the people who sent in briefs or letters to the Committee and all of the witnesses who appeared before the Committee throughout Saskatchewan. The information and opinions expressed at the meetings were very valuable to the Committee in its deliberations.

OBSERVATIONS

The public hearings and the briefs that were submitted to the Committee outlined several problems that the business community felt were of particular concern. Moreover from discussions, the businessmen, themselves, suggested some possible solutions to the various problems. Businessmen also expressed their appreciation of the opportunity to outline their views of the problems and prospects of business firms in Saskatchewan.

The Committee should like to submit the major problems and general recommendations that were presented by the business community. These recommendations are not necessarily those of the Business Committee; however, the Committee felt that these areas deserved further study and investigation. Although these are not the only areas of concern, the Committee wishes to outline some of the problems the business community stressed.

1. Tourism

In general, tourism was an area that was given much emphasis by businessmen. Suggestions such as better tourist maps, grants to communities to build and man tourist booths, and special grants for community projects that would be of historical value were given to the Committee.

Tourist operators especially mentioned highway sign regulations as a major problem which resulted in a loss of business. Furthermore, several submissions requested specific highway improvements.

It was suggested that there was a widespread need for better tourist facilities to include hotel and camping accommodation. Also, the creation of such tourist facilities should be encouraged with loans, grants, and expertise.

Student labour was often suggested as the solution to finding help during summer months, especially for jobs such as tourist guides, surveying beaches, and staffing tourist booths.

Some businessmen felt that stores should be opened six days a week in Saskatchewan to better accommodate tourists.

It was noted that many suggestions were given to promote Saskatchewan tourist attractions both inside and outside of the province and that the Government should aid in the overall development of tourism in this province.

2. Financing

Capital or financing appeared to be a major concern in the briefs and presentations made to the Committee.

The submissions received by this Committee indicate that those making the briefs felt that the traditional financial institutions were not meeting the financial requirements of small business especially in financing capital for establishment or expansion of business, working capital, capital to purchase equipment, and financing for inventories. In addition, they stated that when financing was made available that the interest rate was unreasonably high.

The need for government guaranteed loans from traditional financial institutions was stated and also the need for factoring of accounts receivable to improve the businessman's cash flow picture.

It was observed in numerous briefs that government institutions such as SEDCO and IDB are not playing their proper role. The briefs indicated that government financial agencies should be providing financing that is not available from other institutions.

3. Managerial & Business Support Services

Businessmen appearing before the Committee recommended a number of programmes regarding the Government's role in the business community. A suggestion heard at many meetings was that a business advisory service established along the lines of the agricultural representatives service should be investigated.

A number of those appearing before the Committee suggested a provincial preference of five per cent being given to Saskatchewan business firms on bids for government contracts.

Small businessmen said that they faced serious competition from wholesale operations that were allowed to sell to individual consumers.

Suggestions were made that the Department of Industry and Commerce, and many other government departments, should be decentralized to better serve the smaller centres.

4. Transportation & Freight Rates

Freight rates were emphasized as a serious problem to Saskatchewan businessmen. Opposition was voiced with regard to the high

costs of transporting goods combined with the uncertainty of delivery.

Also, it was recommended that the Government should object to and oppose rail line abandonment programmes.

5. Innovation, Research & Information

The Saskatchewan Research Council recommended to the Committee that consideration be given to the establishment of a Saskatchewan Innovation Corporation. They stated that: "If we are to prosper industrially in Saskatchewan, we must innovate . . . If Saskatchewan industry does not or will not innovate then . . . government must."

Several briefs recommended that the Government should investigate the Saskatchewan, Canadian, and world markets for current and potential Saskatchewan products.

It was recommended that the Government make available basic marketing information such as statistics and trends to Saskatchewan businesses. Also the Government should facilitate marketing by providing marketing assistance and market research facilities and encouraging development of marketing branches in Saskatchewan businesses.

Also heard were complaints regarding the numerous forms and statistics requested by various government departments from the small businessmen. It was suggested that an investigation should be made with a view to consolidating this information into fewer forms that were to be completed.

6. Employment & Training Programmes

Another area of major concern to the business community was with employment problems. Generally, employers expressed the need for more flexibility in the minimum wage regarding new employees and student help.

The forty hour week posed some problems for employers who wished to "bank" their employees' hours over longer periods of time.

A few businessmen voiced objections to the "safety committee" which is required by the Occupational Health Act.

Some employers suggested that in their opinion many employees appeared to prefer unemployment insurance and welfare to working.

Employers generally wanted adequate advance notice of any legislative changes; furthermore, they wanted consultation with the Government before new legislation was passed.

7. Other Recommendations

The development and promotion of Regional or Area Development Corporations was recommended to the Committee with perhaps a shared costs programme.

Smaller communities expressed the need for better housing and the need for more reasonable loans to build in these areas. Smaller communities also expressed opposition to the higher costs of telephone and power in rural areas.

Several businessmen expressed the need for uniform store hours across the province with provincial legislation for two consecutive days closing on the weekend. (eg. Sunday-Monday, or Saturday-Sunday.)

Border cities had several complaints which resulted from the different legislation of provincial governments. Usually these areas desired special consideration or exemptions.

Conclusion

It is the opinion of the Committee that much more detailed study and research is necessary before definite recommendations can be made pertaining to the terms of reference.

The Committee, therefore, will not present a final report at this time and recommends that the study be continued.

APPENDIX A

BRIEFS SUBMITTED

B-1 C. Sunder, Sheho
B-2 M. Williams, Lac Vert
B-3 H. G. Bouchat, Winnipeg, Manitoba
B-4 Rudy Ursu, Kayville
B-5 George Wiebe, Swift Current
B-6 C. S. Sewell, Yorkton
B-7 Atholl Skea, Springside
B-8 W. D. Green, Lake Valley
B-9 R. Faulkner, Gravelbourg
B-10 E. Symons, Rocanville
B-11 Ken Clerk, Kerrobert
B-12 The Homecoming Book Committee, Rouleau
B-13 Wilf Jordison, Cardross
B-14 D. W. Bone, Greenan
B-15 Mrs. Charlie Anderson, Southey
B-16 J. W. Hutchison
B-17 E. Elder, Wilkie
B-18 Jack Freidin, Moose Jaw
B-19 Kenneth G. Mapp, Macrorie
B-20 Mrs. Reta Laird, Theodore
B-21 R. T. S. Louttit, Mankota
B-22 Leslie Turner, Moose Jaw
B-23 Downtown Furniture, Saskatoon
B-24 Vincent Buckshaw, Cupar
B-25 Mary Smith, Prince Albert
B-26 W. R. Tobin, Regina
B-27 F. W. Cavanagh, Boharm
B-28 Marc Piche, Gravelbourg
B-29 J. A. Brodie, Regina
B-30 Wilfred Leason, Hudson Bay
B-31 T. A. Smith, Rouleau
B-32 Nick and Lil Waselowich, Margo
B-33 Biggar Auto Body, Biggar
B-34 Gary Bews, Shaunavon
B-35 Tony Dae, Regina
B-36 Henry P. Penner, Gouldtown
B-37 Rick Petrychko, Creighton
B-38 C. M. Collins, Oxbow
B-39 J. Wall, Swift Current
B-40 T. E. Davis, Saskatoon
B-41 Ducks Unlimited, Winnipeg, Manitoba
B-42 Philip Patenaude, Perigord
B-43 Mrs. S. Lovequist, Indian Head
B-44 Golf's Steak House, Regina
B-45 Paris Cafe, Unity
B-46 Mrs. A. Huska, Hyas
B-47 Derksen Implements Ltd., Langham
B-48 Joe Wymm, Rosetown
B-49 Edwin Deutscher, Burstall
B-50 Fred Lonsdale, Marshall
B-51 Henry C. Edmonds, Kerrobert
B-52 H. Hildebrandt, Caronport

B-53 Frank Buchinski, Buchanan
B-54 Lloyd W. Kerr, Love
B-55 Bechals' Rock Shop, Mankota
B-56 Clarence E. Hunter, Kincaid
B-57 Carol Bonderud, LeRoy
B-58 Lyle Larson, Bengough
B-59 Edward Schweiger, Maple Creek
B-60 Mr. & Mrs. John Bilinski, Meacham
B-61 Michael Zborowsky, Tuffnell
B-62 A. Nobert, Regina
B-63 Garnet G. Martin, Flin Flon
B-64 Jean Hooper, Indian Head
B-65 Gord Kinnee, Carlyle
B-66 Mrs. Ruth Chase, Regina
B-67 Verna DePoli, Frobisher
B-68 Aloysius Kedl, Battleford
B-69 Mr. Kurt Selke, Mair
B-70 T. B. Gardiner, Saskatoon
B-71 G. E. Richardson, Saskatoon
B-72 Einar Haugo, Aylsham
B-73 Bregg Cleaners, Tailors & Furriers Ltd., Regina
B-74 L. V. Moxham, Regina
B-75 C. Roles, Saskatoon
B-76 John S. Burton, Ottawa
B-77 Garnet Service, Regina
B-78 Mrs. Mike S. Wienberger, Fox Valley
B-79 Banda's Variety & Patent Medicine, Blaine Lake
B-80 Steve Kozak, Tuffnell
B-81 R. L. Carrick, Rowletta
B-82 L. G. England, Midale
B-83 Mr. & Mrs. Peter H. Baran, Ogema
B-84 Scott Sales & Service, Indian Head
B-85 S. K. Wood, Yorkton
B-86 Lorne W. Figley, Saskatoon
B-87 P. Kuchenbrand, Landis
B-88 Roger Gaudet, St. Isidore de Bellevue
B-89 L. D. Bell, Christopher Lake
B-90 Henry Holterman, Quinton
B-91 Erhard Poggemiller, Luseland
B-92 Arts Shopping Centre, Swift Current
B-93 Bob Campbell, Saskatoon
B-94 B. M. Romansky, Fir Mountain
B-95 Adrien Loiselle, Prud'homme
B-96 Wm. Trithart, Fillmore
B-97 Russ Culham, Regina
B-98 Marius H. Syrenne, Saskatoon
B-99 W. H. L. Godsalve, Saskatoon
B-100 Mrs. Margaret Ash, Regina
B-101 Edward Schatkosi, Stewart Valley
B-102 Louis M. Brett, Fort Qu'Appelle
B-103 Mrs. F. Petit, Saskatoon
B-104 B. F. Riemer, Saskatoon
B-105 Leonard Scheltgen, Assiniboia
B-106 Henry I. Johnson, Congress
B-107 Marie Kleemola, Saskatoon

B-108 Robert Green, Oxbow
B-109 Jacques Fortier, Bellevue
B-110 W. H. Reich, Riceton
B-111 Prosper Fernando, Saskatoon
B-112 Henry Van Der Steen, Corning
B-113 Ronald C. Rogers, Kindersley
B-114 P. J. Dewald, Outlook
B-115 D. S. Morrison, Winnipeg, Manitoba
B-116 Saskatchewan Department of Industry and Commerce
B-117 Madeline Worobetz, Wakaw
B-118 M. Boychuk, Saskatoon
B-119 W. Kostyna, North Battleford
B-120 Albert Iron, Canoe Narrows
B-121 A. H. Krolik, Saskatoon
B-121(a) A. H. Krolik, Saskatoon
B-122 Fred Clement, Regina
B-123 Brian Frederick, Kamsack
B-124 Carl G. Fortney, Swift Current
B-125 A. F. Hildebrand, Tisdale
B-126 Joe Scopick, Wakaw
B-127 Edward Huck, Luseland
B-128 R. H. Muvhouse, Rockglen
B-129 Mrs. Isabelle Forsyth
B-130 Lloyd Mitchell, Kinistino
B-131 Glen Thingelstad, Herbert
B-132 F. H. Bowditch, Oxbow
B-133 William A. East, Saskatoon
B-134 J. P. Claxton, Grenfell
B-135 A-n-T Groceries and Meats, Regina
B-136 N. N. Trischuk, Nokomis
B-137 R. McMartin, Regina
B-138 Mrs. Ron Greene, Saskatoon
B-139 Beverley J. Heslip, Aylsham
B-140 R. G. Sterling, Shellbrook
B-141 Dart Servicing Ltd., Kindersley
B-142 B. Kutz, Saskatoon
B-143 J. O. Thomson, Dinsmore
B-144 N. Kindrachuk, Saskatoon
B-145 Chen Nong, LaPorte
B-146 Walter Zakreski, Saskatoon
B-147 Mrs. Audrey Brandt, Saskatoon
B-148 Mrs. Jeanne Dart, Meota
B-149 Ellsworth Dunn, Creelman
B-150 J. N. Jacques, Brie.crest
B-151 Paul Pa:lee, Churchbridge
B-152 Unsigned
B-153 Mr. & Mrs. Tony Napora, Lebret
B-154 J. W. Krochak, Hudson Bay
B-155 C. S. Hopkins, Saskatoon
B-156 Rene E. Fortier, Zenon Park
B-157 Mr. & Mrs. Mark Tomlin, Beaufield
B-158 Harold Schultz, Nipawin
B-159 R. M. Isinger, Saskatoon
B-160 Bert Schultz, Nipawin
B-161 Mrs. Elaine Cruise, Stalwart

B-162 S. Quor. Regina
B-163 G. Mehrfert. Esterhazy
B-164 Norman Beaton. Prince Albert
B-165 James A. Kadash. Redvers
B-166 Walter Baran. LaFleche
B-167 Eugene Burnouf. Beauval
B-168 Hector Trout. Chitek Lake
B-169 G. T. Curran. Coronach
B-170 S. Moscaliuk. Regina
B-171 D. W. Morrey. Regina
B-172 D. J. Gibson. Creighton
B-173 L. W. Thorpe. Prince Albert
B-174 M. D. Osmaston. Regina
B-175 G. W. Tufinback. Regina
B-176 Marsun L. Lipsit. Southey
B-177 S. H. Klassen. Swift Current
B-178 Tony Schimnosky. Cupar
B-179 W. Robert Noble. Saskatoon
B-180 J. S. Stevenson. Regina
B-181 R. J. Kletchko. Regina
B-182 F. A. Rousell. Regina
B-183 James V. G. Bryans. Maple Creek
B-184 John D. Hall. Saskatoon
B-185 D. L. Lawrysn. Whitewood
B-186 Regina Florist Co., Ltd., Regina
B-187 Geo. H. Morris. Yorkton
B-188 L. Wilkinson. Regina
B-189 Bert Salloum. Saskatoon
B-190 John Fruhstuk. Handel
B-191 J. Duane Koch. Regina
B-192 Reg Watson. Avonlea
B-193 Norman Beaton. Prince Albert
B-194 Roger A. Fournier. Ferland
B-195 A. W. P. Jennings. Saskatoon
B-196 H. Trithart. Grayson
B-197 South Bros. Construction. Regina
B-198 Arcade Music Centre. Regina
B-199 Independent Materials Testing Limited. Saskatoon
B-200 T. Jenson. Creighton
B-201 R. Klaussen. Carrot River
B-202 The T. Eaton Co., Lt., Saskatchewan
B-203 Max Wiener. Winnipeg. Manitoba
B-204 A. P. Foster. Saskatoon
B-205 L. O. Roy. Prince Albert
B-206 Saskatchewan Research Council. Saskatoon
B-207 E. Epp. Winnipeg. Manitoba
B-208 Roberts & Stevenson. Kindersley
B-209 Bill Latrace. Tessier
B-210 Aron Zacharias. Saskatoon
B-211 M. Boychuk. Regina
B-212 Leonard Reinhorn. Regina
B-213 Dominion Bridge. Regina
B-214 H. B. Mann Ltd., Regina
B-215 Rod Thompson. Ottawa
B-216 NeSask Development Association - Presented in Carrot River

B-217 Saskatoon Personnel Association & Regina Personnel Association
B-218 Saskatoon Board of Trade - Presented in Saskatoon
B-219 A. B. VanCleave, Regina
B-220 Aurora Theatre, LaRonge
B-221 F. H. Beatty, Kerrobert
B-222 M. Petryk, Saskatoon
B-223 Cosmetologist Association of Saskatchewan, Regina
B-224 M. Szydlowski, Porcupine Plain
B-225 Gordon R. Arnott & Associates, Regina
B-226 M. A. Arndt, Springside
B-227 R. M. Neis, Hotels Association of Saskatchewan
B-228 Yorkton Chamber of Commerce, Yorkton
B-229 Melville & District Chamber of Commerce, Melville
B-230 G. C. Carlson, Regina
B-231 John A. Wilson, Lloydminster
B-232 Twin Rivers Equipment Ltd., Lloydminster
B-233 L. J. Doucet, Lloydminster
B-234 Una Faber, Lloydminster
B-235 Lloydminster Chamber of Commerce, Lloydminster
B-236 J. J. Kramm, North Battleford
B-237 Ronald D. Close, Hotels Association of Saskatchewan
B-238 Atholl Skea, Melville
B-239 Civic Affairs Committee of the Kindersley Chamber of Commerce, Kindersley
B-240 The S.P.P.A. Bulletin
B-241 Board of Directors of the Border Co-op Assoc. Ltd., Bracken
B-242 J. O. E. Mutual Farm Services Centre Ltd., Swift Current
B-243 George Kushner, Swift Current
B-244 E. A. Humphrey, Moose Jaw
B-245 Moose Jaw Economic Development Commission, Moose Jaw
B-246 Ralph N. Bergland, Moose Jaw
B-247 Melfort Retail Merchants and Melfort Board of Trade, Melfort
B-248 Peter Michayluk, Wakaw Lake Lodge
B-249 Humdoldt Retail Merchants' Association, Humboldt
B-250 Bohnen's Service and Game Farm, Watson
B-251 Aron Zacharias, Saskatoon
B-252 Vern & Burt Lozinsky, Danbury
B-253 J. Wayne Zimmer, Saskatoon
B-254 J. P. Melin, Saskatoon
B-255(a) Frank Hammond, Saskatoon
B-255(b) Frank Hammond, Saskatoon
B-256 Green Jade Camp Parks, Limited
B-257 Regina Chamber of Commerce, Regina
B-258 Gordon Shuttleworth, Bracken
B-259 Saskatchewan-Manitoba Implement Dealers' Assoc. Regina
B-260 Assiniboia Civic Improvement Assoc., Assiniboia
B-261 J. W. Affleck, Weyburn
B-262 The Weyburn Implement Dealers Association, Weyburn
B-263 Tom G. Laing, Chairman, Saskatchewan Association of Broadcasters
B-264 Rod Long, Weyburn
B-265 Ken John, Estevan
B-266 Robert W. Brown, Estevan
B-267 Paul Bonneau, Gravelbourg
B-268 Report on Survey of Opinion, Saskatchewan Chamber of Commerce
B-269 Mr. Wilson, McLean
B-270 Saskatchewan Wheat Pool

B-271 R. R. Mack, Regina
B-272 Mr. Hetherington, Regina
B-273 A. Norbert, Regina
B-274 Stev. Kirby, Regina
B-275 George Yeates, Kerrobert

APPENDIX B

REPORTS PRESENTED

1) Department of Education, Government of the Province of Alberta. **Report on Work Experience to the Secondary School Curriculum Board. Dec. 15/72.**
2) Department of Industry Trade and Commerce, Government of Canada. **Quick Reference on Incentive and Development Programs for Canadian Industry.** 1972.
3) Saskatchewan Research Council **First 25 Years 1972**
4) Saskatchewan Research Council **25th Annual Report - 1971**
5) Warren, T. E. **Value of the Work of the Saskatchewan Research Council,** August 1969.

APPENDIX C

STATISTICS ON QUESTIONNAIRES

1. Questionnaires returned	109
a) From Businesses	76
b) From Associations	33
2. Businesses responding were classified as:	
a) Individual Ownership	16
b) Partnership	9
c) Incorporated Company	49
d) Co-operative	2
3. Businesses responding that had multiple locations	22
4. Businesses reported that they employed:	
a) 1 - 5	34
b) 6 - 10	11
c) 11 - 15	8
d) 16 - 20	2
e) 21 - 50	7
f) 51 - 100	2
g) 101 - 200	6
h) Over 200	3
i) Not recorded	3
5. Businesses reported gross revenues of:	
a) Under $20,000	6
b) $20,000 - 29,000	6
c) 30,000 - 49,000	9
d) 50,000 - 99,999	9
e) 100,000 - 199,999	9
f) 200,000 - 299,999	12
g) 300,000 - 500,000	4
h) Over $500,000	20
i) Not recorded	1
6. Associations reported they were:	
a) Industry Based	12
b) Community Based	21
7. Associations reported memberships over	5,000

APPENDIX D

RESERVATIONS

By Mr. J. G. Lane, M.L.A., & Dr. D. MacDonald, M.L.A., re: Reservation to the Interim Report of the Special Committee on Business Firms.

We note the suggestions of the Committee. However, it is with regret we also note the remarks of the Minister of Finance of the Province of Saskatchewan in his Budget Speech of February 9, 1973.

We quote from Page 19 of the Budget Speech:

"The Briefs which have been presented to the Special Committee on Business identify several basic improvements which are required to enable the businessman of this province to develop and expand his operation.

One of the most frequent requests is for management advice and consultative services.

Although the Committee has not yet presented its report, we believe that immediate action is required to assist the businessmen of this province.

You will be asked to provide funds for program additions to the Business Assistance Branch. A field organization will be established to provide consultative services on a regional basis.

These field representatives will provide the necessary link between the Department and the business community, establishing communication on a two-way basis."

We the undersigned state that the priorities chosen by the Government were wrong.

It is a fact that the Minister of Finance failed absolutely to identify any of the basic improvements which the businessmen themselves brought to the Committee.

The suggestion in the Budget Speech that field representatives and the supply of management advice and consultative services was a high priority in briefs to the Committee is completely wrong.

Such assumption of priorities by the Government will undermine the work of the Committee by ignoring priorities set by the business community itself.

It is to be noted that the suggestion for business representatives comes from certain members of the Committee and not from the members of the public who appeared.

The priorities established to the Committee were:

1. An increase in the amount and availability of credit to improve or expand business operations.
2. More flexibility in the implementation of the hours of work and minimum wage legislation especially as the legislation applies to

those supplying farm services, part-time help, apprentices and students.

3. A change in regulations allowing our public highways a more adequate designation of tourist facilities.
4. An improvement in the total transportation structure in Saskatchewan.

The Government is wrong in ignoring the priorities as set by those who appeared before the Committee.

The future work of the Committee has been hindered by the Government acting on a **supposed** need and not the **actual** needs as presented.

The Committee, if it continues, will now be under a cloud of suspicion in that people appearing will know that the Government intends to act on its own priorities and not necessarily those of the business community.

(Signed) Gary Lane
(Signed) Donald MacDonald